## CapMetro

# Financial Report - Fiscal Year 2024

Year to Date March 31, 2024

#### **Major Highlights**

#### Revenue

• Sales tax remittances received YTD February 2024 are 1.4% higher than YTD February 2023 and 3.0% lower than YTD budget

#### **Operating Expenses**

- \$190.0 million expended to date, or 44.4% of full-year budget
- Professional services are below budget due to timing of consultation, software, maintenance and professional fees

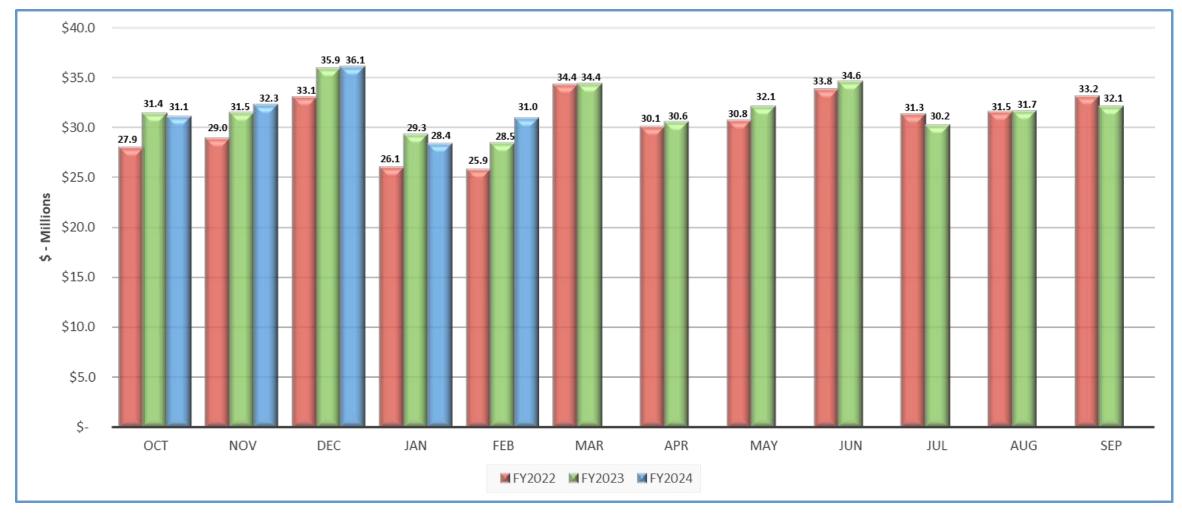
#### **Capital Projects**

- FY2024 capital project budget of \$411.0 million
- \$40.3 million expended to date, or 9.8% of full-year budget
  - McKalla Red Line Station, CapMetro Rapid Lines, Bus Electrification Infrastructure and Non-revenue Vehicle
     Replacements
- \$74.5 million outstanding commitments have been issued, or 18.1% of full-year budget
  - Bus Electrification Infrastructure, Bus Stop Improvements, CapMetro Rapid Lines, Demand Response Facility, Bus
     Electrification Infrastructure and Paratransit Van Replacements

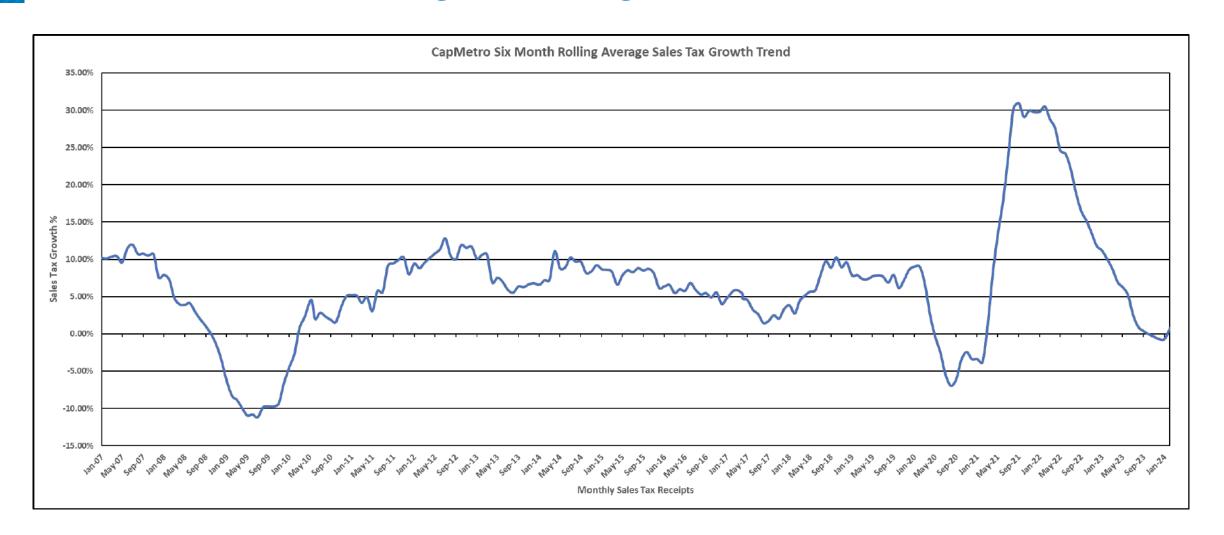
#### Revenue

\$' Million Category	FY23 Mar YTD Actual	FY24 Mar YTD Actual	FY24 Mar YTD Budget	% of YTD Budget	FY24 Full Year Budget	% of Budget	Comments
Sales Tax	\$193.4	\$194.8	\$199.6	97.6%	\$396.7	49.1%	March sales tax receipts accrued
Passenger Revenue	8.7	8.3	8.9	93.0%	18.6	44.8%	
Freight Railroad Revenue	3.1	3.6	3.3	110.6%	6.7	54.0%	
Other Revenue	10.8	16.5	3.2	509.3%	6.8	241.2%	Investment income above budgeted projections due to favorable rates
Operating Contributions and Grants	25.7	30.3	44.0	69.0%	91.1	33.3%	Timing of processing eligible paid expenses
Capital Contributions and Grants	17.3	13.3	105.3	12.6%	210.7	6.3%	Timing of processing eligible paid expenses
Total	\$259.0	\$266.8	\$364.4	73.2%	\$730.7	36.5%	

## **Actual Sales Tax Receipts**



#### Sales Tax Rolling Average Trend



### **Operating Expense**

\$' Million Category	FY23 Mar YTD Actual	FY24 Mar YTD Actual	FY24 Mar YTD Budget	% of YTD Budget	FY24 Full Year Budget	% of Budget	Comments
Salaries and Benefits	\$36.9	\$42.3	\$45.6	92.7%	\$92.2	45.9%	Vacancy savings
Professional Services	19.4	20.1	35.7	56.5%	68.9	29.2%	Timing of consultation, software, maintenance and professional fees
Materials and Supplies	8.2	9.8	8.6	114.5%	17.6	55.8%	Timing of maintenance materials
Fuel and Fluids	7.0	7.2	7.4	97.2%	15.3	47.0%	
Utilities	2.0	2.0	2.7	74.9%	5.4	37.4%	
Insurance	0.4	1.0	0.6	184.5%	0.7	149.1%	Additional expense to insure electric buses
Purchased Transportation	95.3	102.7	101.4	101.3%	209.1	49.1%	
Lease/Rentals	2.3	2.9	3.2	90.9%	6.2	47.4%	
Other Expenses	1.8	1.8	9.8	17.9%	12.0	14.7%	Unspent contingency
Total	\$173.2	\$190.0	\$215.0	88.3%	\$427.5	44.4%	

#### **Budget Transfers**

Consistent with CapMetro's Financial Policies, there were nine budget transfers that cumulatively exceeded \$150,000 to report to the board for the 2nd quarter of FY2024.

January-24				
Transfer #1				
From:	220-5090702	Operating Contingency	(301,383)	Transferred funds from operating contingency due to project delay from FY2023 and additional
To:	320-XPL2302	Red Line Trail Study	301,383	scope to digitize rail items in GIS and produce design guidelines.
January-24				
Transfer #2				
From:	220-5090702	Operating Contingency	(231,200)	Transferred funds from operating contingency to support marketing for McKalla station opening,
То:	330-XMC1813 920-XMC1810	Marketing Special Event Support and Project Connect support	231,200	Pickup Dove Springs and Austin Common Partnership.
January-24		·		
Transfer #3				
From:	220-5090702	Operating Contingency	(850,000)	Transferred funds from operating contingency for additional Rideshare expense.
To:	275-5080400	Rideshare Purchased Transportation	850,000	
January-24				
Transfer #4				
From:	220-5090702	Operating Contingency	(255,000)	Transferred funds from operating contingency due to additional expense needed for the completion
То:	320-XPL2303	Long-Range Transit Service Plan	255,000	of the project.
February-24				
Transfer #5				
From:	CPG0260	Domain Area Quiet Zone	(3,250,000)	Returned funds to capital contingency due to delay or cancellation of projects.
To:	CPG2307	North Lamar Transit Center BEB Infrastructure	(2,500,000)	
	PLN0270	Bus Garage 3	(49,250,000)	
	PLN2001	Project Connect – Program Management	(3,000,000)	
	FIN2301	Capital Contingency	58,000,000	
February-24				
Transfer #6				
From:	FIN2301	Capital Contingency	(3,500,000)	Transferred funds from capital contingency for replacement and expansion of e-bikes and system.
To:	OMO2302	MetroBike Electric Bikes & Station Replacement & Expansion	3,500,000	

#### **Budget Transfers (continued)**

Consistent with CapMetro's Financial Policies, there were nine budget transfers that cumulatively exceeded \$150,000 to report to the board for the 2nd quarter of FY2024.

March-24				
Transfer #7				
From:	FIN2301	Capital Contingency	(1,244,019)	Transferred funds from capital contingency for activity budgeted but not completed in FY2023.
To:	ITS2009	Enterprise Data Analytics Platform (EDAP)	1,244,019	
March-24				
Transfer #8				
From:	PLN2201	MetroRapid S Lamar 803 Extension	(350,000)	Returned funds to capital contingency due to TxDOT construction of stations.
To:	FIN2301	Capital Contingency	350,000	
March-24				
Transfer #9				
From:	220-5090702	Operating Contingency	(287,100)	Transferred funds from operating contingency for unbudgeted marketing/signage expenses and
To:	616-MetroBike	MetroBike Department	287,100	three additional months of vehicle lease due to delay of procuring owned vehicles.

#### Reserve, Allocated & Restricted Funds

#### **Reserve Funds**

#### Allocated & Restricted Funds



#### Notes:

- Additional funding was allocated to the statutory operating and budget stabilization reserves based on the board-approved funding formula. The statutory operating reserve equals 2 months of audited FY2022 operating expenses. Contributions to the budget stabilization reserve began in February 2016 with \$7 million reserved in FY2016 and \$3 million in FY2017. An additional contribution was made in FY2018 to fully fund the budget stabilization reserve. The sustainability capital fund was established in FY2022 with \$10 million to support CapMetro's Sustainability Vision Plan. In March 2022, a regional partnership with small-member cities and a \$10 million Transit Supportive Infrastructure Fund was established. A \$30 million Facility Master Plan Reserve Fund was also established in FY2022 and \$30 million was added in FY2023 as CapMetro addressed one of the largest needs of the agency. This fund was fully utilized in August 2023 to purchase the new headquarters facility for CapMetro.
- Funds for capital investment are required to help address extensive capital needs. The capital budget for FY2024 is \$411 million, with \$200.3 million funded by FY2024 income and \$210.7 million from capital contributions and grants. These capital improvements are needed to maintain the state of good repair of the community's transit infrastructure and to be in compliance with Federal regulations. The FY2024 capital budget also contains CapMetro held contracts of the Project Connect program of projects. The City of Austin Mobility Fund was reduced by \$1.2 million from City projects in FY2023.

# Statement of Revenue, Expenses and Change in Net Position

	FY23 Mar	FY24 Mar	FY24 Mar	FY24 Full Year	
\$' Million	YTD Actual	YTD Actual	YTD Budget	Budget	% of Budget
Operating Revenue					
Passenger Revenue	\$8.7	\$8.3	\$8.9	\$18.6	44.8%
Freight Railroad Revenue	3.1	3.6	3.3	6.7	54.0%
Other Revenue	2.2	3.7	2.8	6.0	61.5%
Total	14.1	15.6	15.0	31.2	49.9%
Operating Expenses					
Salaries and Benefits	36.9	42.3	45.6	92.2	45.9%
Professional Services	19.4	20.1	35.7	68.9	29.2%
Fuel and Fluids	7.0	7.2	7.4	15.3	47.0%
Utilities	2.0	2.0	2.7	5.4	37.4%
Purchased Transportation	95.3	102.7	101.4	209.1	49.1%
Other Expenses	10.3	12.6	19.0	30.3	41.7%
Lease/Rental	2.3	2.9	3.2	6.2	47.4%
Depreciation & Amortization	24.2	25.0	30.2	60.4	41.4%
Total	197.3	215.0	245.3	487.9	44.1%
Operating Income/Loss	(183.3)	(199.4)	(230.2)	(456.6)	43.7%
Non-Operating Revenue/(Expenses)					
Sales Tax	193.4	194.8	199.6	396.7	49.1%
Investment Income	8.5	12.7	.4	.9	1439.2%
Operating Contributions and Grants	24.7	30.3	44.0	91.1	33.3%
Capital Contributions and Grants	18.3	13.3	105.3	210.7	6.3%
Mobility Interlocal Agreements	(1.1)	(1.8)	(5.6)	(12.0)	15.1%
Other	(.0)	.2		-	0.0%
Non-Operating Income/(Loss)	243.8	249.4	343.7	687.4	36.3%
Change in Net Position	\$60.5	\$50.0	\$113.5	\$230.8	21.7%

## **Budget Variances by Department**

\$'000 Department	FY23 YTD Actual	FY24 YTD Actual	FY24 YTD Revised Budget	YTD % of Revised Budget	YTD Budget vs. Actual	FY24 Budget Full Year	Comments
100 - Non-Allocated Benefits	\$7,942	\$8,894	\$7,550	117.8%	(\$1,344)		Timing between pension payments and GASB 68 valuation and timing of medical claims payments
102 - Wellness Center	132	138		62.0%	(\$1,544)		Timing of professional services
102 - Weilness Center 103 - Child Care Center	357	203		32.1%	430		Timing of professional services  Timing of service provider invoices
05 - Business Center	141	115		60.7%	430 75	380	
10 - Executive Staff	761	685		81.6%	155		Vacancy savings and timing of due and subscription
18 - Government Affairs	417	547	711	76.9%	164		Vacancy savings and timing of duc and subscription  Vacancy savings and timing of professional services
19 - Diversity, Equity, and Inclusion	313	431	699	61.6%	268		Timing of professional services and advertising
20 - Board Of Directors	83	93		88.7%	12	219	
25 - Internal Audit	187	334	393	84.8%	60		Vacancy savings
30 - Organizational Strategy and Projects	705	831	1,919	43.3%	1,088		Vacancy savings  Vacancy savings and timing of professional services
40 - Safety	811	935	1,208	77.3%	274		Vacancy savings and timing of professional services  Vacancy savings and timing of professional services
41 - Public Safety and Emergency Management	2,709	4,034	4,692	86.0%	658		Vacancy savings Vacancy savings
42 - Systemwide Accessibility	138	248	*	50.7%	240	•	Timing of professional services
43 - Transit Police	0	169		34.2%	325		Vacancy savings and timing of labor expense to be posted in future months
50 - Legal	681	683	856	79.8%	173		Timing of legal services
20 - Finance	2,642	3,727	8,725	42.7%	4,998		Unspent contingency
30 - Information Technology	10,682	11,584	14,698	78.8%	3,114		Timing of computer software and hardware expenses
50 - Procurement	1,190	1,315	,	101.5%	(20)	2,666	·
75 - Rideshare	1,100	1,189	,	96.0%	50	2,609	
20 - Strategic Planning and Development	2,763	2,208	,	45.4%	2,659	•	Timing of 5 & 10 Yr Long-Range, Orange & Blue ETOD, RedLine Trail Study and MetroBike expansion plan
30 - Marketing and Communications	2,007	2,924	3,743	78.1%	819		Timing of Website Upgrades, Value of Transit Outreach, Service Change and User Experience Testing
31 - Community Engagement	476	675	,	73.1%	249		Timing of Temporary Help, Community Survey and Special Events
32 - Customer Care	534	619	625	98.9%	7	1,255	
40 - People and Culture	2,631	2,352		75.5%	764		Vacancy savings and timing of professional services and recognition programs
57 - Public Facilities	2,868	2,347	3,390	69.2%	1,043		Timing of custodial services
30 - Capital Design and Construction	959	1,613		117.2%	(236)		Unfavorable variance due to FY23 Temporary Help expenses
31 - Capital Construction, Engineering and Design	0	122	712	17.1%	590	1,072	Timing of Voice/Data Radio Study & Business Model
32 - Power Systems	0	240	1,023	23.4%	783	1,538	Timing of Metro Rapid/Local Bus Electrification/Ops Network Controls and Utility Strategy
33 - Rolling Stock and Support Equipment	0	164	205	79.9%	41	410	
34 - CBTC Signals and Operational Networks	0	136	243	56.0%	107	359	Timing of Police Radio System and Bus Transit Signal Priority System
40 - Property and Asset Management	3,134	712	4,198	17.0%	3,486	8,292	Timing of professional services

## **Budget Variances by Department (continued)**

				YTD % of			
\$'000		FY24 YTD	FY24 YTD	Revised	YTD Budget	FY24 Budget	
Department	FY23 YTD Actual	Actual	Revised Budget	Budget	vs. Actual	Full Year	Comments
542 - Freight Rail Management	764	1,048	991	105.7%	(57)	2,164	Timing of right-of-way transit services
544 - Commuter Rail Operations	11,582	11,532	14,796	77.9%	3,264	29,332	Purchased transportation savings from 22.1% fewer hours through March
550 - Real Estate and Facility Planning	1,751	2,417	3,046	79.4%	629	5,493	Timing of professional services
600 - Operations and Maintenance Oversight	86,931	94,438	87,853	107.5%	(6,584)	177,391	Purchased transportation savings from 8.5% fewer hours through February and timing of repair and maintenance
615 - Innovative Mobility	3,238	3,396	6,022	56.4%	2,626	12,089	Purchased transportation savings from 15% fewer hours through February
616 - MetroBike	525	711	792	89.8%	81	1,554	
620 - Demand Response Oversight	18,483	21,944	20,175	108.8%	(1,769)	43,377	
640 - Demand Response Control and Call Center	1,101	1,312	1,353	97.0%	41	2,641	
650 - Paratransit Eligibility	508	653	690	94.6%	37	1,381	
920 - Project Connect	1,186	2,282	7,462	30.6%	5,180	18,151	Timing of professional services
940 - Project Connect Integration	724	0	0	0.0%	0	0	
Total	173,157	189,996	214,558	88.6%	24,563	427,453	

### **Capital Projects Summary**

					Expended & Committed as	
\$'000 Project Category	Expended	Outstanding Commitments	Original Budget	Revised Budget	% of Revised Budget	Comments
Commuter Rail	\$1,553	\$989	\$7,750	\$8,550	29.7%	State of Good Repair for Rail Grade Crossings and Domain Area Quiet Zone
Vehicles	2,403	11,830	68,408	72,030	19.8%	Non-Revenue Vehicle Replacements and Paratransit Van Replacements
Information Technology	3,422	4,492	15,316	20,512	38.6%	Enterprise Resource Planning System and Network Infrastructure Replacement
Facilities	3,666	15,918	58,368	53,987	36.3%	Bus Electrification Infrastructure and Bus Stop Shelters Improvements
Freight Railroad	73	3,995	5,315	5,315	76.6%	Bridge Replacement
Property and Asset Mgmt	2,889	10,577	37,155	27,562	48.9%	Demand Response Operations & Maintenance Facility and New Headquarters Build-out
Contingency	0	\$0	5,000	84,966	0.0%	Bus Garage 3 and Green-Line Maintenance Facility returned to contingency
Project Connect	26,109	26,678	211,638	136,028	38.8%	CapMetro Rapid Lines and MLS Rail Station
Security	146	45	2,001	2,001	9.5%	
Total	\$40,260	\$74,526	\$410,951	\$410,951	27.9%	- -

Outstanding commitments are for purchase orders that have been issued.

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# Thank you!